

N.I.T. No. SMP/HYD/2020/71 dated 14.09.2020

Website Notice for Addendum and Extension

**Syama Prasad Mookerjee Port, Kolkata
Kolkata Dock System
Hydraulic Engineering Department**

N.I.T. No. SMP/HYD/2020/71 dated 14.09.2020

Subject/Work Title : Implementation of “Real Time Container Tracking Solution” in KDS, SMP, Kolkata

Extension: The last date of submission of EMD & Bid document fee and submission of Techno-Commercial Bid & Price Bid has been extended till 14:00 hours of on 25.11.2020. The mode of submission and opening of tender as mentioned in the tender document shall remain the same.

Addendum: As appended in the following pages.

1. Clause 4 (Pre-Qualification criteria), S#2 and S#4 on Page 7 should be read as

S#	Eligibility Criteria	Document Required
2	i) The bidder organization should have achieved an average annual turnover of Rs 1.5 crore over the last three financial years.	Company's Annual Reports, Audited Balance Sheet and Profit and loss account for last 3 Years (i.e. 2017-18, 2018-19 and 2019-20). <i>For FY 2019-20, turnover certificate and provisional balance sheet may be provided.</i>
	ii) Eligible ¹ Startups and MSMEs may avail 50% relaxation ² in average annual turnover i.e. the Startup/MSME organization should have achieved an average annual	1) DPIIT Certificate of Recognition for Startups 2) <i>Udayam registration certificate for MSMEs</i>

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	turnover of Rs 75 lakhs over the last three financial years.	<p>3) Company's Annual Reports, Audited Balance Sheet and Profit and loss account for last 3 Years (i.e. 2017-18, 2018-19 and 2019-20)</p> <p>4) <i>For FY 2019-20, turnover certificate and provisional balance sheet may be provided.</i></p>
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4	The bidder should not have been blacklisted/debarred/deregistered/banned by SMP Kolkata or any Govt. organization. If found, the bid shall be disqualified.	Affidavit/ <i>Self Declaration</i>
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2. Clause 4 (Pre-Qualification criteria), S# 5(ii) on Page 8 should be read as

5	<p>(ii) Eligible Startups/<i>MSMEs</i> may avail 50% relaxation in project cost i.e. Startup/<i>MSME</i> experience of having completed/ ongoing 'similar works' during the last 7 years ending 31st August 2020, should be either of the following:</p> <p>a) 3 (three) similar works, each costing not less than INR 1 crore or equivalent;</p> <p align="center">Or</p> <p>b) 2 (two) similar works, each costing not less than INR 1.25 crore or equivalent;</p> <p align="center">Or</p> <p>c) 1 (one) similar work, costing not less than INR 2.0 crore or equivalent.</p>	<p>1) DPIIT Certificate of Recognition for Startups</p> <p>2) Udayam registration certificate for <i>MSMEs</i></p> <p>3) Work order/ Completion Certificate</p>
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(iii) Clause 7.1 (c) on Page 10 should be read as

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Performance Certificates/Work Completion Orders of previous/ongoing works carried out.

(iv) Clause 9.4 on Page 13 should be read as
As per guidelines of GoI, eligible Startups (recognized by DPIIT, GoI) and MSMEs (certified through Udayam registration) are exempted from submitting the EMD.

(v) Clause 12 (Technical Evaluation) on Page 14 should be read as below.

S#	Parameters	Document Required	Maximum Marks
	Company Profile		
1	Profile of company in terms of experience, number of years in business in India since incorporation <ul style="list-style-type: none">• 5 or more than 5 Years – 5 Marks• 4 or more than 4 Years but less than 5 years – 4 Marks• 3 or more than 3 Years but less than 4 Years – 3 Marks• Less than 3 Years – 0 Marks	Copy of valid Certificate of Incorporation; and Copy of GST certificate	05
	Proposed Solution		
2	Automatic proposed solution: <ul style="list-style-type: none">• Manual tagging of container is not required (fully automatic) – 10 Marks• Tagging / removal of devices / tag is required in one tracking point (semi-automatic) – 8 Marks• Tagging / removal of devices / tag is required in more than one tracking point (semi-automatic) – 5 Marks	Self-declaration with Proposed Solution Architecture	10
3	Accessibility of solution:	Self-declaration with Proposed Solution Architecture	10

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S#	Parameters	Document Required	Maximum Marks
	<ul style="list-style-type: none">Mobile App, Web and WhatsApp, SMS based container tracking = 10 MarksNo Solution = 0 Marks (Non-compliance) <p align="center">(Mandatory requirement)</p>		
4	<p>Location identification accuracy of proposed solution</p> <ul style="list-style-type: none">Location accuracy ≤ 0.5 meter = 10 MarksLocation accuracy > 0.5 but ≤ 1.5 meter = 5 MarksLocation accuracy > 1.5 meter = 0 Marks	Self-declaration with Proposed Solution Architecture and OEM GPS (or equivalent) device datasheet	10
5	<p>Time limit for sharing of all information related to container tracking</p> <ul style="list-style-type: none">Time ≤ 30 seconds = 5 MarksTime in between 30 seconds and 1 minute = 3 MarksTime ≥ 1 minute = 0 Marks	Self-declaration with Proposed Solution Architecture	05
	Similar Work Experience		
6	<p>Experience in Transportation section – (Rail/ Airport/ Road Transport/ Port including Land Port):</p> <ul style="list-style-type: none">3 Projects - 5 Marks,2 Projects = 3 Marks,1 Project = 1, Nil = 0	Copy of Work Order/ Client Certificate with credentials (Appendix 9)	05

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S#	Parameters	Document Required	Maximum Marks
7	<p><i>Experience in Providing Solution for Real Time Tracking of Container/cargo/vehicles</i></p> <ul style="list-style-type: none"> • 3 Projects - 10 Marks, • 2 Projects = 7 Marks, • 1 Project = 4, • Nil = 0 	Copy of Work Order/ Client Certificate with credentials (Appendix 9)	10
8	<p><i>Experience in Providing Solution for Real Time Tracking of Containers</i></p> <ul style="list-style-type: none"> • 3 Projects - 5 Marks, • 2 Projects = 3 Marks, • 1 Project = 1, • Nil = 0 	Copy of Work Order/ Client Certificate with credentials (Appendix 9)	5
	Approach & Methodology		
10	<p>Approach & Methodology</p> <ul style="list-style-type: none"> • Understanding of Project -05 Marks • Proposed Solution – 10 Marks • Value Addition with innovative Solution – 05 Marks • Presentation – 20 Marks 	<p>The approach and methodology shall be a maximum of 10 pages of written text.</p> <p>The Bidder will be invited for Power Point Presentation in front of Committee / Competent Authority to evaluate the presentation</p>	40

(vi) Clause 15 (Final Evaluation) on Page 24 should be read as below.

The Proposal shall be ranked as per the combined technical (Ts) and Financial (Fs) score using the weights (T = the weight given to technical proposal (0.7); P = the weight given to Financial Proposal (0.3); T + P=1) as follows:

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S = Ts X T + Fs X P shall be the first ranked applicant (having the highest combined score). The Second rank applicant shall be kept in reserve and may be invited for negotiation in case first ranked bidder withdraws or fail to with the requirement specify with in RFP. In case the highest combined score is the same for more than one bidder, the bidder with the higher financial bid score will be the first ranked applicant.

(vii) Point i)iv of Clause 21.4 on page 29 should be considered omitted.

~~iv. Track containers in transit and ensures correct ETAs for Port to help in planning.~~

(viii) Point b has been added to the clause 23 SLA & Penalty:

b. Appropriate penalties will be imposed (as mentioned below) if successful bidder is not able to share the information related to container tracking activity within stipulated time duration.

1 minute or better = NIL

1 minute to 2 minute = 10% for that activity

Greater than 2 minutes = 20% for that activity

**Each cycle (Export cycle, Import Cycle) contains 3 activities i.e. Gate-in, Yard movement, Shipment for Import cycle & Landing, Yard movement, Gate-out for Export cycle.*

(ix) First para of Appendix 3 on page 54 should be read as

POWER OF ATTORNEY

Whereas *Kolkata Dock System*, SYAMA PRASAD MOOKERJEE PORT, KOLKATA ("the Authority") has invited tenders from interested parties for "....." (Tender No.).

(x) Point 1 of Appendix 8 on page 67 should be read as

1. I/we, _____ (Name of tenderer) having examined the Tender Document and understood its contents, hereby submit our tender for at *Kolkata Dock System*, SYAMA PRASAD MOOKERJEE PORT, KOLKATA.

(xi) This project is applicable only for Netaji Subhash Dock (NSD) of Kolkata Dock System. Khidderpore Dock (KPD) is out of scope for this project. All the relevant clauses in the tender document should be treated accordingly.

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Replies to the queries raised by the intending bidders in the Pre-bid Techno-commercial meeting held on 22.09.2020

Sl. No .	Bidder	Reference with Page No.	Content of Tender Requiring Clarification(s)	Pre-bid queries	Replies to pre-bid queries
1	EY	Clause 12.0 Criteria No. 9 Page 16	Experience in Providing Solution for Real Time Tracking of Containers	Request you to include metal tracking as one of the criteria, considering the fact that containers are basically metal objects. Subsequently, this would enable bidders to use current global technology used in leading industries to suggest solutions for this project	Metal object will be treated as cargo and not as container.
2	EY	Clause 15.0 Page 24	Final evaluation	Huge investment would be required to set up infrastructure for automatic digitized process for tracking container movement. Similar investment would be required to use features to reduce	Technical: Financial criteria is modified to 70:30.

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				the adverse effects of radio frequency on metal objects. Hence, request you to reconsider the 60:40 evaluation criteria to the technical:financial criteria of 70:30 so that innovative automated digitized processes may be suggested.	
3	ZestIoT	Clause 12.0 Criteria No. 9 Page 16	Container movement through Railways	There are containers which enters or exits the ports for import and/or export using railways. This project would also track the movement of such containers. Kindly confirm.	All containers reaching the yard are under the scope of this project.
4	ZestIoT	Clause 13.0 Page 17	Consortium clarification	Section 13.1, clause (ix) states that combined technical & financial capability should satisfy. Further section 13.4 talks about claim of a technical or financial capability by not more than 1 member of consortium. Please clarify:	As per NIT. Consortium clauses are clearly mentioned in the Tender document.

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				<p>1) How will the eligibility criteria be evaluated for consortium with 2 members, each having 26% or more equity in SPV?</p> <p>2) How will the technical criteria/scoring parameters be evaluated for consortium with 2 members, each having 26% or more equity in SPV?</p>	
5	ZestIoT	Clause 21.9 Page 30	Container volumes	<p>There is no minimum guarantee for container traffic given in the tender. The vendor is expected to invest capital to set up the infrastructure. Without knowing the minimum number of containers involved, it will be difficult to arrive at the Return of Investment (ROI). Request you to define minimum guarantee for container traffic.</p>	<p>No minimum guarantee for container traffic shall be provided. Same has been mentioned in the tender document.</p>

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6	ZestIoT	Clause 35 Page 38	Force majeure	If in the case of force majeure conditions, the vendor wants to terminate the contract, port may help the vendor by paying the gap amount of capital investment. Request your kind consideration on the same.	Cannot be provided.
7	ZestIoT	Clause 12.0 Page 16	DLDS for Logistics Data Bank	As we understand that DLDS is not maintaining the coastal cargo container tracking. Pls confirm that coastal cargo is not part of scope.	Coastal Containers are part of scope of the project.
8	ZestIoT	Clause 12.0 Page 16	DLDS for Logistics Data Bank	As per our understanding & observation during Kolkata site visit, tagging between container number & RFID tag in DLDS Logistics data base is not updated in real time. It takes few hours (around 4 to 8 hours) to update this information in DLDS	<p>Technical evaluation parameter 6 (DLDS clause) is omitted. 5 points allotted to this parameter is added to parameter 10 (under presentation).</p> <p>Hence parameter 10 – Approach & Methodology is allotted 40 points, as mentioned below :</p> <ul style="list-style-type: none">• Understanding of Project -05 Marks• Proposed Solution – 10 Marks• Value Addition with innovative Solution – 05 Marks• Presentation – 20 Marks

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				database server. By the time container may be moved to a block of container year or exit out of KDS dock. In this case real time tracking & sharing of container information is not possible. Is this an acceptable condition?	
9	ZestIoT	Clause 12.0 Page 16	Time limit for sharing of all information related to container tracking	<p>We understand that 30 second timeline is as per below reference point:</p> <p>Container lift – whenever grabber successfully grabs the container & lift, within 30 seconds of this event information to be shared.</p> <p>Container drop: whenever grabber successfully moves the container & drops, within 30 seconds of this event information to be shared.</p> <p>Container entry/exit: Either from dock side or from road side, within 30 seconds of</p>	<p>The start time of information sharing will be considered after completion of any tracking activity (lift-on/lift-off, entry/exit, shipment/landing etc.).</p>

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				entry/exit information to be shared. Kindly confirm.	
10	ZestIoT	Clause 12.0 Page 16	Time limit for sharing of all information related to container tracking	As we understand KDS will require time digital time stamp evidence as proof of capturing the data within 30 seconds of the operation. Kindly confirm.	Proof of capturing the data shall be obtained by: 1. Acknowledgement from Port server 2. Joint audits at monthly/fortnightly frequency
11	ZestIoT	Clause 12.0 Page 16	Time limit for sharing of all information related to container tracking	We understand it will also be mandatory during the billing to provide the digital timestamp evidence of the operation. Kindly confirm.	Digital timestamp evidence shall be obtained by: 1. Acknowledgement from Port server 2. Joint audits at monthly/fortnightly frequency by Port and Service Provider
12	ZestIoT	Clause 12.0 Page 15	Location identification accuracy of proposed solution	We understand that location accuracy will be measured from the horizontal centre of a container (20 ft/40ft/48ft). Claim is to be supported by Self-declaration with Proposed Solution Architecture with OEM GPS device datasheet. Kindly confirm.	Claim is to be supported by self-declaration with proposed solution architecture and OEM GPS (or equivalent) device datasheet.

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13	ZestIoT	Clause 21.7 Page 30	SP will provide suitable and sufficient manpower for the commissioning, go live, daily execution, monitoring and maintenance support of the solution at KDS, SMP Kolkata.	Is 24x7 operations system support required at port?	System has to be operational for 24x7. It's upto the service provider how the support is provided.
14	ZestIoT	Clause 21.8 Page 30	Coverage area/sites	Kindly provide the "08" gate number of NSD & "02" gate numbers (as mentioned in RFP) of KPD where container tracking activity will be carried out & same needs to be considered in container tracking solution?	Gate no. 5 at NSD is permanently closed. Hence only 7 gates in NSD. NSD: (In Gate) – 2/ 3 GRJ, 6, 8 (Out Gate) – 3, 4, 7 (IN/Out Gate) – 9 KPD: KPD has been removed from the scope of this tender.
15	ZestIoT	Clause 21.3 Page 28	Permission for installation of required devices – devices power	It is our understanding that equipments like MHC, RST & RTG comes with auxiliary power (230V for MHC & RTG) & (24V for MHC, RTG, RST). Same will be extended to	Powering-up the container tracking devices from MHC, RST and RTG may depend upon the feasibility, design and conditions of the machine (MHC/RST/RTG). In case auxiliary power is provided from these machines, SP may be charged additionally based on the power rating and usage of the installed container tracking device.

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				power up container tracking devices & camera. Kindly confirm.	
16	ZestIoT	Clause 21.3 Page 28	Permission for installation of required devices – devices installation on equipments	It is our understanding that SMP port will provide necessary permission to install devices & cameras on container handling equipments like MHC, RST & RTG. BKCT will not raise objections to installation, mounting of devices at above mentioned container tracking equipments. Kindly confirm.	SMP Kolkata shall facilitate the permission from BKCT for installation of container tracking devices on MHC/RTG/RST. However, Service Provider needs to share the solution's diagrams, technical details etc with BKCT before implementation.
17	Enhops	Clause 12.0 Criteria No. 7 to 9 Page 16	Document required Copy of Work Order/ Client Certificate with credentials (Appendix 9)	We would like to check if work order copy and email confirmation from the customer is good enough as a evidence to meet the requirement.	Email confirmation is not sufficient. As per NIT.
19	Dew Solutions	-	-	Will the modification be permitted on various container moving machines to fix our cameras/devices? Will	1) Modifications shall not be permitted. Cameras/devices can only be mounted on the container moving machines. 2) KoPT shall not bear the cost of mounting/ installation.

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				KoPT bear the cost of modification?	
20	Dew Solutions	-	-	Will the civil structures for mounting OCR cameras at entry /exit points be provided by the KoPT?	KoPT shall not provide any civil structure. Suitable space/land may be provided.
21	Dew Solutions	-	-	We will not be able to produce positive net worth, in that case whether we will be allowed to bid. If not then request reconsider this clause.	The pre-qualification criteria of positive net worth is removed from the NIT.
22	Dew Solutions	-	-	The cost of damages of devices may be covered by KoPT only as we are only service providers and damages will only occur by users.	Service provider may cover the damage through insurance. KoPT shall not be liable for damage of devices.
23	Dew Solutions	-	-	The security deposit shall be reduced to 5% of annual value.	As per NIT.
24	CNB Logitech	Page 7 para 2(i)	Audited balance sheet of 03 years	The condition of audited balance sheet of current year be relaxed as the government has given last date for audit of balance sheet till 30 Nov 2020. Instead, provisional balance	Considering the Government notifications, 1. For FY 19-20, the condition of audited balance sheet is relaxed. 2. Turnover certificate and provisional balance sheet for FY 19-20 may be considered.

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				sheet of current FY may also be considered.	
25	CNB Logitech	Page 12 para 9	Value of EMD	Whether EMD value can be reduced in view of overall economic slowdown and impact of Covid19	EMD is relaxed for eligible MSMEs and Startups.
26	CNB Logitech	Page 13 para 10.1	Security Deposit	The complete equipment/ devices (assets) pertaining to the container tracking service from vendor will be in the controlled premises of KoPT only. So, instead of additional security deposit at 10% of annual evaluated of project, a condition of adjustment of vendor's (SP) asset in case of any default may be attached.	As per NIT.
27	CNB Logitech	Page 28 para 21.2	Internet Connectivity	The real time tracking solution demands WiFi in complete port premises. It is requested that WiFi supporting infrastructure (at the least, fibre cabling to all designated places)	Arrangement of necessary infrastructure has to be done by service provider. It is the responsibility of the service provider to arrange whatever required for project.

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				may be provided by KoPT.	
28	CNB Logitech	-	-	Please specify the solution architecture to be uploaded with tender documents. (Para 12 of tender document refers)	As per NIT.
29	CNB Logitech	-	-	<p>Please mention, when the presentation on approach and methodology of solution has to be delivered?</p> <p>Is ppt also to be uploaded with tender? Can the presentation to KoPT review members be given online? (Point 10 of Para 14 refers)</p>	PPT also to be uploaded with tender.
30	CNB Logitech	-	-	Request to include EMD exemption clause for MSME companies in accordance with public procurement policy for micro and small enterprises (MSEs) order, 2012.	EMD exemption is extended for MSMEs also.
31	eTrans Solution	-	-	Our query is whether multiple purchase orders issued by	It shall be considered separate work orders unless it is proved that they are under same contract.

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				different departments of the same organisation for similar work within a financial year and totalling more than Rs 4 cr would imply that the bidder's qualification criteria has been met?	
32	eTrans Solution	-	-	Whether sBass Technology is allowed to get introduced apart from RTK or DGPS?	There is no restriction on the technology.
33	eTrans Solution	-	-	On Page No. 28 for data transfer sharing of information is 1 minute or seconds?	1 minute
34	etrans Solution	-	-	On Page 29 Pt. No. iv: "Track Containers In Transit" – Is it the vendor need to track containers outside the port premises?	The clause is removed from the NIT.
35	Portall	Clause 1.0 Page 4	Open E-Tender under single stage two part system (Part-I: Techno-Commercial Bid and Part-II: Price Bid) are invited for the following	It is suggested for a maximum of 3 entities in a consortium.	As per NIT.

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			work from reputed, bona fide and resourceful bidders which include the company, firm, consortium, group of companies and joint venture or any of their partners or members jointly or severally, who will be pre-qualified in terms of the Pre-qualification criteria indicated herein below as well as set out in the bid document		
36	Portall	Clause 1.0 Page 4	SYAMA PRASAD MOOKERJEE PORT, KOLKATA (SMP, Kolkata) intend to outsource real time container tracking inside dock areas, yards, etc. for a period	Kindly confirm the below understanding. a- tracking services are to be covered only inside Port premises b- Tracking services will not cover areas outside Port gate such as CFS area ,Parking	Real time tracking of container only inside the Netaji Subhash Dock (NSD).

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			of Four (4) years with experienced manning for carrying out IT enabled real time automatic container tracking solution/ services to Kolkata Dock System.	plaza, Empty depot etc.	
37	Portall	Clause 1.0 Page 4	SYAMA PRASAD MOOKERJEE PORT, KOLKATA (SMP, Kolkata) intend to outsource real time container tracking inside dock areas, yards, etc. for a period of Four (4) years with experienced manning for carrying out IT enabled real time automatic container tracking solution/ services to Kolkata Dock System.	Kindly confirm the below understanding. a- Scope of project to be considered is limited to Kolkata dock system and not applicable to Haldia dock complex or any other private terminal outside the purview of KDS. It is also suggested that in case of same type of project being implemented for HDC in the future, the lead bidder will get priority and also get 1st right of refusal.	Scope of the project only limited to Kolkata Dock System.
38	Portall	Clause 2.0 Page 5	Date of closing of online e-tender for submission of	We request that the last date of submission of tender may please	As per the standard procedure, suitable extension has been given.

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			Techno-Commercial Bid & Price Bid.	be extended by one month due the below mentioned challenges. a- Ongoing lockdown and restriction on movement of people in Mumbai due to COVID-19. b- Upcoming festival season.	
39	Portall	Clause 2.0 Page 5	The intending bidders shall be required to submit also the tender fee of Rs. 3000/- (Rupees Three Thousand only) including GST to SYAMA PRASAD MOOKERJEE PORT, KOLKATA separately as per tender stipulation. Bidders are requested to submit Tender fee through online RailTel E-wizard Portal (https://kopt.enivida.in/).	Considering the current challenges due to COVID- 19, it may not be possible for courier to reach within 3 days. Hence it is suggested for this timeline to be relaxed to 10 days.	Port's bank details will be shared with prospective bidders.

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			Otherwise, Scanned copy of the Tender fee are required to be submitted along with the bid offer. The original Tender fee instrument shall be submitted within 3 days from the closing of online submission of tender. In case of failure of submission of Tender fee where applicable, the bid of the said tenderer will not be processed further.		
40	Portall	Clause 4.0 Page 7	Eligible Start-ups may avail 50% relaxation in average annual turnover i.e. the Start-up organization should have achieved an average annual	Kindly confirm whether MSME can also avail of the 50% relaxation in average annual turnover. Supporting document can be considered as MSME certificate.	MSME may also avail similar relaxations. Supporting document - MSME certificate through Udayam Registration.

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			turnover of Rs 75 lakhs over the last three financial years.		
41	Portall	Clause 4.0 Page 7	The bidder should not have been blacklisted/debarred/deregistered/banned by SMP Kolkata or any Govt. organization. If found, the bid shall be disqualified.	It is suggested for a self-declaration to be accepted for the same considering the challenges due to COVID - 19 lockdown.	Self-declaration will also be considered.
42	Portall	Clause 4.0 Page 7	<p>I) Experience of having completed/ongoing similar works³ during the last 7 years ending 31st Jul 2020, should be either of the following</p> <p>a) 3 (three) similar works, each costing not less than INR 2 crore or equivalent; Or</p> <p>b) 2 (two) similar works, each costing not less</p>	<p>1. Please define what are inclusive of 'similar works'</p> <p>2. Kindly confirm if a platform providing container tracking as one of the services can be considered in the eligibility criteria.</p> <p>3. It is assumed that the experience in case of consortium, any of the consortium partners experience will be considered.</p>	<p>1) As per NIT.</p> <p>2) Platform providing container tracking as one of the services is not sufficient to be considered for eligibility criteria.</p> <p>3) As per NIT.</p>

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			than INR 2.5 crore or equivalent; Or c)1 (one) similar work, costing not less than INR 4.0 crore or equivalent.		
43	Portall	Clause 4.0 Page 8	ii) Eligible Start-ups may avail 50% relaxation in project cost i.e. Start-up experience of having completed/ ongoing 'similar works' during the last 7 years ending 31st August 2020, should be either of the following: a) 3 (three) similar works, each costing not less than INR 1 crore or equivalent; Or b) 2 (two) similar works, each costing not less than INR 1.25 crore or	Kindly confirm whether MSME can also avail of the 50% relaxation in project cost Supporting document can be considered as MSME certificate.	MSME can also avail similar relaxations. Supporting document - MSME certificate through Udayam Registration.

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			equivalent; Or _x000B_c) 1 (one) similar work, costing not less than INR 2.0 crore or equivalent.		
44	Portall	Clause 7.0 Page 10	Performance Certificates of previous/ongoing works carried out.	It is suggested also to consider the work order/ agreement/ work completion/ recommendation letter.	Work completion letter will also be considered.
45	Portall	Clause 7.0 Page 10	A declaration that the firms / group of companies / consortium have not been debarred / de- listed by any Govt. / Quasi- Govt. / Public Sector Undertakings.	Kindly confirm whether declaration should be given by sole bidder or in case of consortium, by all the consortium members.	Declaration should be given by all the consortium members.
46	Portall	Clause 7.0 Page 10	Authentic documents relating to registration under GST Authority and ESI Authority as applicable.	Kindly confirm whether this should be given by sole bidder or in case of consortium, by all the consortium members.	1) In case of JV or SPV, the GST and ESI registration with authority is applicable for JV or SPV 2) In case of consortium, GST registration is applicable for lead bidder while ESI registration is applicable for all the consortium members as per the statutory requirement.
47	Portall	Clause 7.0 Page 10	Provident Fund Registration	Kindly confirm whether this should be given by sole	1) In case of JV or SPV, Provident fund registration with authority is applicable for JV or SPV

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			Certificate as applicable.	bidder or in case of consortium, by all the consortium members.	2) In case of consortium, Provident Fund registration is applicable for all the consortium members as per the statutory requirement.
48	Portall	Clause 4.0 Page 10	A declaration from the bidder that he or she will not be associated with any other bidding firms or company.	The bidding firm or company, it is assumed is related to this tender only.	Related to this tender only.
49	Portall	Clause 9.1 Page 10	The bidders shall be required to deposit INR 30 Lakh as 'Earnest Money Deposit' (EMD) payable to 'SYAMA PRASAD MOOKERJEE PORT, KOLKATA' by Banker's Cheque or Pay Order or Demand Draft, payable at Kolkata physically. Alternatively, an amount of INR 10.0 Lakh (Rupees Ten Lakh) shall be paid by Banker's Cheque or Pay Order or Demand Draft, payable at	Kindly confirm whether the below mentioned issued by a Scheduled bank will be accepted. a- Banker's Cheque b- Pay Order c- Demand Draft d- Bank Guarantee	Accepted only from Nationalized banks.

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			<p>Kolkata and the balance amount may be submitted in the form of a Bank Guarantee issued by any Indian Nationalized bank, having Branch at Kolkata. In the event of issuing Bank Guarantee by any Branch outside Kolkata, any Kolkata Branch of such Bank shall confirm the same and stand by for all the commitments under the Bank Guarantee (BG). In all cases, any dispute regarding such Bank Guarantee will be adjudicated under the jurisdiction of The Calcutta High Court. Specimen EMD/BG format is</p>		
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			given in GCC. The Bank Guarantee shall remain valid for a period of 6 months from the scheduled date of opening of Part-I of the bid with a further claim period of one month.		
50	Portall	Clause 9.1 Page 13	As per guidelines of DPIIT, Gol, eligible Start-ups (recognized by DPIIT, Gol) are exempted from submitting the EMD.	Kindly confirm whether MSME can also be exempted from submitting the EMD Supporting document can be considered as MSME certificate.	1) MSME are also exempted from submitting the EMD. 2) Supporting document - MSME Certificate through Udayam Registration.
51	Portall	Clause 10.0 Page 13	Successful bidder will submit Security Deposit for a sum equivalent to 10% of the annual evaluated value as per price bid of the tender, as accepted by SMP, Kolkata, in Demand Draft or in the form of Bank Guarantee	Kindly confirm whether the Bank Guarantee issued by a Scheduled bank will also be accepted.	Accepted only from Nationalized banks.

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			<p>as per the format as stipulated in GCC in favour of 'SYAMA PRASAD MOOKERJEE PORT, KOLKATA' from a Nationalized Indian Bank with branch at Kolkata In the event of issuing Bank Guarantee by any branch outside Kolkata, any Kolkata Branch of such Bank shall confirm the same and stand by for all the commitments under the Bank Guarantee. In all cases, any dispute regarding such Bank Guarantee will be adjudicated under the jurisdiction of The Calcutta High Court. In case of Bank Guarantee,</p>		
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			the same shall remain valid for 3 months after the final expiry of the contract. The Security Deposit will be released within 60 days after successful completion of the contract period.		
52	Portall	Clause 12.0 Page 15	<p>Profile of company in terms of experience, number of years in business in India since incorporation •5 or more than 5 Years – 5 Marks</p> <p>•4 or more than 4 Years but less than 5 years – 4 Marks</p> <p>•3 or more than 3 Years but less than 4 Years – 3 Marks</p> <p>•Less than 3 Years – 0 Marks</p>	<p>1. Kindly confirm whether these conditions are applicable for only the lead bidder in case of consortium. 2. What relaxation will be available in case one of the members of the consortium is an MSME ?</p>	<p>1) As per NIT 2) No relaxation in years of experience.</p>
53	Portall	Clause 21.10 Page 27	21.1 “Implement an IT enabled solution for	Kindly confirm / elaborate what / who is SMP,Kolkata	As per NIT.

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			automated tracking of location of containers inside dock areas of Kolkata Dock System (KDS), SYAMA PRASAD MOOKERJEE PORT, KOLKATA (SMP, Kolkata), records all relevant data related to container tracking solution and share seamlessly (within 1 minute from the time stamp of automatic container location tracking) using API based integration with SMP, Kolkata or SMP, Kolkata authorised agency". Tracking of the containers is mandatory with time stamp (date and time) for	authorised agency and its roles and responsibilities related to this project.	
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			handling the same while landing from the vessel till gate-out (Imports) and from gate-in to shipment on the vessel (Exports). Whenever, any container is received/delivered or any lift on/off in yard or shipped/landed to/from the vessel then times tamp along with the equipment used should be shared with SMP, Kolkata seamlessly.		
54	Portall	Clause 21.15 Page 33	Provide Map (non geo-spatial map) of container yards of NSD & KPD.	Kindly confirm if this and any other requirements can be provided immediately so as to help the bidder in its techno-commercial proposal.	Available data/ map will be provided.
55	Portall	Clause 21.15 Page 33	Facilities/ infrastructure provided by SMP, Kolkata:	It is suggested that office space along with electricity and water and internet	1) Provision of electricity, water – As per NIT 2) Arrangement of necessary infrastructure has to be done by service provider. It is the responsibility of the bidder to arrange whatever required for project. Port shall provide the required permission.

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				connectivity be provided during implementation and Support phase. In case of poor or no connectivity bidder will not be responsible for any data loss or service failures. Kindly confirm	
56	Portall	Clause 25 Page 35	The Traffic Manager, Traffic Department, KDS, SMP, Kolkata will certify the monthly bills. After the integration of SP's solution with POMS/ERP, the SP will share the real time tracking data with POMS/ERP which will generate a report containing the details (container number, time stamp of tracking etc.) of tracked containers. The monthly bills shall	1. Pending implementation of EBS or any other ERP system, the payment to successful bidder will be on the basis reports submitted by the successful bidder. 2. Kindly confirm who will be responsible for integration with EBS and for any additional work to be carried out towards the same.	1) As per NIT – please refer clause 25 (iii) 2) Selected bidder shall be responsible.

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			be certified on the basis of the said report.		
57	Portall	Clause 39 Page 42	FORMAT OF PRICE BID:	a- In case the volume of container handled would be less then 5 lakhs. Successful bidder will still be paid considering the volume to be 5 lakhs p.a. Can SMP, KDS provide any minimum performance guarantee on the basis of which the successful bidder will be paid (for e.g. 5 lakhs container p.a) b- In case the volume exceeds 5 lakhs p.a., the amount payable to the successful bidder will increase subsequently. kindly confirm	As per NIT - It will be based on actual number of containers tracked.
58	Portall	Clause 39 Page 42	The quoted price bid i.e. rate per container will be valid for entire duration of 4-year contract from Go Live. No	All tenders has rate linked to WPI. It is suggested that there should be the same applicable clause.	As per NIT.

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			escalation in price bid will be entertained during the 4-year contract period.		
59	Portall	Clause 7.0 Page 64	Representation of the Parties	<p>For the purpose of evaluating the Bidder in respect of the prescribed pre-qualification and technical criteria, the respective technical experience and the financial capabilities of all the Consortium Members shall also be considered. In addition, the technical experience and the financial capabilities of the Associates of the Bidder/ Members of the Consortium would also be considered. For purposes of this Tender, 'Associate' means, in relation to the Bidder/ Consortium Member, a person who controls, is controlled by, or is under the common control with such</p>	As per NIT.

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				Bidder/ Consortium Member (the "Associate"). As used in this definition, the expression "control" means, with respect to a person which is a company or corporation, the ownership, directly or indirectly, of more than 50% (fifty per cent) of the voting shares of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person by operation of law. Kindly confirm	
60	Portall	-	-	Since the payment term are transaction based it is suggested that SMP,KDS should provide the minimum funding towards costs incurred by the successful bidder towards development	As per NIT.

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				and implementation. Kindly confirm	
61	Portall	-	-	Please elaborate on current pain areas related to Track and Trace	To be assessed by the bidders.
62	Portall	-	-	Kindly advise any foreseeable challenges which might impact the implementation of this solution.	To be assessed by the bidders.
63	Portall	-	-	Readiness and technology in use of IT infrastructure such as Camera, Gate, Server, Tags & Readers, Internet etc and their integration capability.	It is the responsibility of the bidder to arrange whatever required for project. Port shall provide the required permission.
64	Portall	-	-	Any addition or modification to the scope of RFP, such as inclusion of vehicle , bulk , break bulk. Liquid cargo for tracking will be carried out by the successful bidder through Change Control and no additional RFP/ Tender for the same will be published. Kindly confirm.	Out of scope for this project.

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65	Portall	-	-	Kindly advise the number, make & model and other details of all container handling equipment such as Quay Crane, Reachstacker, RTG, etc. If these equipments are leased / hired , kindly confirm feasibility of installing hardware on the same and support from the OEM of these equipments and also possibility of integration with VMT / hand held machines.	1) Numbers of MHCs, RTGs and RSTs are mentioned in clause 21.10. 2) No further information can be given at this stage. 3) No support shall be provided by the OEM of the equipment.
66	Coreso nant System s	-	-	SAP Integration certification will be needed for Integration with EBS. Please confirm.	No SAP integration will be involved for the proposed solution.
67	Coreso nant System s	-	-	In which server, the data generated has to be preserved? If so for what period? If video data is generated as part of the proposed solution for how long such data has to be	It is the responsibility of the service provider to store and maintain the data for the contract period.

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				preserved and in which server?	
68	Coreso nant System s	-	-	Since this is a four year contract, who holds the rights to the hardware installed after four years?	Service provider holds the rights to the hardware.
69	Coreso nant System s	-	-	If communication/ networking towers has to be provided will the ground space required for such construction be chargeable?	No separate charge shall be applicable for installation of towers. However, guidelines from Traffic and Civil Engineering Department need to be followed.
70	Coreso nant System s	-	-	What will be SMPs responsibility if hardware is damaged by handling agents intentionally?	No responsibility on SMP Kolkata. Devices need to be covered by insurance from the selected bidder.
71	NEC	Page 7 para 2(i)	-	We would like to get a clarity if the experience of RFID based container tracking will be considered in the same. As NEC have implemented a project of "DLDS" by the name "Logistics Data Bank" in which we are tracking the movement of containers using RFID technology and	It can be counted in similar work experience.

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				making it available to all stakeholders at portal and mobile app. Please confirm if this can be counted in similar work experience	
72	CNB Logitech	-	-	As per GCC, the format of the form of tender is mentioning Manager, Haldia as addressee. Request confirm the correct addressee	The referred form is a sample format . In the instant case, the bidder shall address the bid to Chief Hydraulic Engineer, Hydraulic Study Department, Syama Prasad Mookerjee Port, Kolkata.
73	CNB Logitech			The bidder needs to declare the number of days for preliminary preparation to start the work. We are not clear about the minimum and maximum time a vendor can avail in this clause. Request specify.	The no. (of days) may be filled up by bidder as per their need. However, project completion (start of service) should be made as per NIT.
74	CNB Logitech			The form also mentions the following clause: "I/We agree that the period for which the tender shall remain open for acceptance shall not be less than	It should be as mentioned in the NIT, in clause 14.4 - Validity of Price Bid.

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				four months". The meaning of the above statement is not understood.	
75	EBIW Info Analytics Pvt. Ltd.	NIT, Clause 4.0, 5.(ii) NIT, Clause 12.0, 7-9 P-8 P-16	Experience of having completed / ongoing similar works- for eligible startups and Technical Evaluation - Similar work experience (point- 7 to 9)	<p>Is it mandatory for experience in similar work? Because, the point conflicts with the technical evaluation, see, if we go to clause 12. Technical Evaluation, where you have mentioned that the technical evaluation will be done based on the following</p> <p>i) Company profile- 5 marks ii) Proposed solution- 40 marks iii) Similar work experience- 20 marks iv) Approach & methodology- 35 marks</p> <p>In view of the above, if any capable bidder gives the best solution, Approach & methodology, then they may score</p>	Clauses are clearly mentioned in the tender document.

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				70-80 marks out of 100 (qualify marks 70/100) and they are not required to score in similar work experience. Now our concern -is it compulsory to score in every section of technical evaluation?- Please clarify	
76	EBIW Info Analytics Pvt. Ltd.	NIT, Clause 4.0, note-3 last para in the box P-8	"Similar work...../PSUs/private organizations."	If bidder have the experiences in similar work at outside of india then the same is acceptable for evaluation?	Yes, work experience of outside India is also acceptable.
77	EBIW Info Analytics Pvt. Ltd.	NIT, Clause 2.0, e, P-5	Tender Document fee	Is there any exemption for Tender fee (for eligible startups (recognized by DPIIT, GoI))?	No exemption for Tender Fee.
78	EBIW Info Analytics Pvt. Ltd.	NIT, Clause 7.1, (h), P-10	Signed blank copy of price bid format	What is the purpose for submission of the same?	It is to confirm whether the bidder has submitted the price bid as per the format in NIT.
79	EBIW Info Analytic	NIT, Clause 10.1, P-13	Security deposit	10% of BG on SD, whether the bidder has to provide BG on the total estimate cost	It is clearly mentioned in the NIT - "Successful bidder will submit Security Deposit for a sum equivalent to 10% of the annual evaluated value as per price bid of the tender".

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	s Pvt. Ltd.			of 20cr. Or yearly estimated cost 5cr. (per year upto 4yr)?	
80	EBIW Info Analytics Pvt. Ltd.	SCC, Clause 30.0, P-36-37	Insurance- it has mentioned that.."....all other ancillary equipment may be insured...."	Apart from the bidder manpower, equipments, tools, tackles etc., what are all the items meant by "all other ancillary equipment"? Is there any equipment/items of port trust to be covered under insurance by the bidder? Please clarify	All the equipments deployed by the service provider in connection with the Container tracking solution.
81	EBIW Info Analytics Pvt. Ltd.	Appendix-6, P-60	Annual Financial Turn Over	Is the bidder only to provide the average turnover of the last three year? Or To be provide the Turn Over on every yearly basis?	It is clearly mentioned in the Appendix - "Average on last 3 years".
81	EBIW Info Analytics Pvt. Ltd.	General	(https://kopt.envida.in/) portal	After registration and marked as interested for bid, we have found an amount of Rs.8,850/- to be paid online on account of TPF. what is the description of this payment because we have not found any details regarding this	This is related to Railtel portal transaction charges. Please contact to Railtel customer helpdesk for clarification.

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				payment on NIT as well as GCC.- Please describe.	
82	EBIW Info Analytics Pvt. Ltd.	General	SCC & GCC	Are the signed entire SCC & GCC documents to be submitted online during submission of bid? If, yes, then the entire page are to be printed on letterhead? Or simply print the same on plain paper and signed on those documents and upload the same in the portal- Please clarify.	Entire SCC and GCC documents are not required to be signed and submitted. An undertaking accepting all the terms and conditions of GCC and SCC has to be submitted by the bidder on the letterhead (In addition to the documents mentioned in clause 7.1).
83	EBIW Info Analytics Pvt. Ltd.	General	Online Bid submission in (https://kopt.enivida.in/) portal	We have not found any bid submission option in the portal. Are the said options will be opened after the payment of tender fee & TPF fee?- Please describe	Bidder may contact Railtel helpdesk.
84	Hm,56tny	13.1 ix) - Pg 18	In case of a Consortium, the combined Technical and Financial Capability of those members who have and	It is suggested that instead of SPV, the Consortium agreement concept to be considered as the same is being a practice for other Government RFPs.	Consortium agreement concept is already acceptable and mentioned under clause 13 of NIT.

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			shall have an equity share of at least 26% (twenty six percent) each in the Special Purpose Vehicle (or SPV) as explained in this tender document, should satisfy the above conditions of eligibility, provided that each such member shall, for a period of 2 (two) years from the date of commercial operation of the contract, hold equity share capital not less than 26% (twenty six per cent) of the subscribed and paid up equity of the SPV.		
85	Portall	13.1 ix) - Pg 18	In case of a Consortium, the combined Technical and Financial	Is it required to form SPV prior submission of the response ? It is suggested to provide a letter of	It is not required to form SPV prior submission of the response. A letter of undertaking along with the response / bid submission of the consortium members who will be forming SPV shall be submitted and subsequently on successful selection, requisite documentation shall be submitted.

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			Capability of those members who have and shall have an equity share of at least 26% (twenty six percent) each in the Special Purpose Vehicle (or SPV) as explained in this tender document, should satisfy the above conditions of eligibility, provided that each such member shall, for a period of 2 (two) years from the date of commercial operation of the contract, hold equity share capital not less than 26% (twenty six per cent) of the subscribed and paid up equity of the SPV.	undertaking along with the response / bid submission of the consortium members who will be forming SPV and subsequently on successful selection submit the requisite documentation.	
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86	Rilapp Technologies	-	-	Maximum number of Container to be tracked or total capacity of containers in the port	Please refer to clause 21.9 of NIT for information related to containers handled in last three years. No guaranteed volume of containers is assured.
87	Rilapp Technologies	-	-	Average number of Container to be track at any point of time	Please refer to clause 21.9 of NIT for information related to containers handled in last three years.
88	Rilapp Technologies	-	-	Availability of GSM network across area	Bidder may assess.
89	MapMy India	12.0. Technical Evaluation 9; Page-16	Experience in Providing Solution for Real Time Tracking of Containers	We request you to include other vehicles for real time tracking like Trucks, Cars, Ambulance, Bus, Railways. Request to modify this clause as "Experience in Providing solution for Real time Tracking of Containers/Commercial vehicles/ Land Port / Rail / Road transport / Air".	As per NIT.
90	MapMy India	General	Qualification Criteria	As we understand that it is IT based solution work hence data quality and standard solution practices are required to implement this envisaged solution. So we	As per NIT.

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				<p>recommend to incorporate following certifications in Pre-Qualification criteria as:</p> <ol style="list-style-type: none"> 1. CMMi Level 3 2. ISO 9001 3. ISO 27001 	
91	rpsingh329@gmail.com	-	<p>As far as planning figures for the equipment BOQ are concerned, we will require the following information from you to make an educated guess on the overall cost</p>	<p>a) A Layout of the Port with all loading and unloading jetty's clearly marked. b) Details of the stacking bays within the yard – numbers, capacity, configuration (two or three or four stacked high. c) The control room expectations – do we give large screens or video walls? d) In-Gate to jetty and Jetty to Out-gate routes marked. e) Expectation of tracking information for the containers – how much apart? f) Availability of electric power at the points where RFID Redaers are expected</p>	<p>All relevant details are available in NIT. Bidder may go through the same. No further information can be given at this stage.</p>

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				<p>to be mounted.</p> <p>g) Are we expected to remove the tags when the containers leave the yard and place them when they enter the yard at the gates?</p> <p>h) Expected modalities of associating the tags with the container numbers when off-loading from the ship.</p> <p>i) Type(s) of equipment used to like the contact=iners and place them on the stack and trucks.</p> <p>j) If a digital output is available of the elevation/height of the equipment used to handle the containers.</p>	
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Note: These clarifications and addendum will be integral part of the tender.